



Price List

Minimum Term Rental (lease)

The opportunity to purchase a juicing machine on a fixed rental, fixed term contract. 12 or 24 months parts & labour warranty (depends on which model). Subject to site survey and status. Terms and conditions apply. Lease arranged through Kennet equipment leasing. Oranges supplied weekly (optional).

Weekly leasing cost shown is estimated over a three year period. Dependant on status the charge maybe slightly higher or lower. All prices below do not include VAT.

Rental








Invoiced monthly in advance. No contract, 7 day notice period. Opportunity to purchase with the rental paid deducted from purchase prices (agreed at the time of the installation). Subject to site survey and status. Terms and conditions apply. Oranges supplied weekly (optional).

Free on Loan

17p per orange (no VAT). No rental or lease payments, no long-term contracts, no maintenance or breakdown worries, no cash outlay by you, just pure fresh orange juice at the push of a button. You are only charged for the oranges used, invoiced from the digital counter. Minimum volumes will apply. Subject to site survey and status. Terms and conditions apply. Oranges supplied weekly

Purchase

Outright purchase, payment on delivery, pro-forma invoices. 12 or 24 months parts & labour warranty (depends on which model). Oranges supplied weekly (optional). All prices below do not include VAT.

Z14 Citrus Juicers	Z14	Z14 Fresh	Z14 + stainless steel bins	
				
Minimum Term Rental(lease)	£24.00	£38.00	£26.00	
Weekly rental from	£35.00	£45.00	£35.00	
Purchase	£2,995.00	£4,745.00	£3,164.00	
Free On Loan (Glasses per week)	140	180	140	
Z08 Citrus Juicers	Z08	Z08 + stainless steel bins	Z08 Super	Z08 Fresh
				
Reconditioned:				
• Zo8 - £1,750 + VAT				
• Zo8 Fresh - £2,000 + VAT				
While stocks last, 12 months full parts and labour warranty!				
Minimum Term Rental(lease)	£24.00	£26.00	£32.00	£38.00
Weekly rental from	£35.00	£35.00	£40.00	£45.00
Purchase	£2,995.00	£3,130.00	£4,085.00	£4,745.00
Free On Loan (Glasses per week)	140	140	160	180

Z05 Citrus Juicers

Reconditioned:

- **Zo5 - £1,500 + VAT**

While stocks last, 12 month full parts and labour warranty!

	Z05	Z05 + stainless steel bins	Z05 + stainless steel plinth	Z05 + Stainless steel cabinet
				
Minimum Term Rental(lease)	£20.00	£21.00	£23.00	£25.00
Weekly rental from	£25.00	£25.00	£35.00	£40.00
Purchase	£2,495.00	£2,630.00	£2,915.00	£3,245.00
Free On Loan (Glasses per week)	100	100	140	140

Centrifugal Juicers

	Santos 58 	The Waring WJX50 	Santos 50	Hand Juicer Santos 10
				
Minimum Term Rental(lease)	£10.00	£3.00	£6.50	£3.50
Weekly rental from	£25.00	£15.00	£20.00	£10.00
Purchase	£1700.00	£285.00	£985.00	£439.99

VitaMix Blenders

	Touch & Go	2 Speed	Bar Boss Advanced	Optional Extras
				VitaMix Jug and Lid 
Minimum Term Rental(lease)	£6.73	£3.19	£4.20	£1.00
Weekly rental from	£20.00	£10.00	£15.00	£2.00
Purchase	£799.00	£379.00	£499.00	£99.00

Blendtec Blenders

Includes an extra jug
Can be integrated into the counter

	Q Series	Smoother	Space Saver	EZ (Express)
				
Minimum Term Rental(lease)	£6.73	£6.32	£5.04	£3.36
Weekly rental from	£20.00	£20.00	£15.00	£10.00
Purchase	£799.00	£750.00	£599.00	£399.00
Extra Jugs with lid	£65.00	£65.00	£65.00	£65.00

Please note that Bar Blenders & Centrifugal juicers can only be leased along with other products. Minimum leasing is £2,000.00, otherwise the admin charges are just too high for the customer from the leasing company.

The Cost and Profit of freshly squeezed orange juice

Machines Purchased or rented

Sold by the bottle

Size of bottle	250ml	500ml	1000ml
Cost per orange	9p	9p	9p
Number of oranges to fill bottle	3½	7	14
Cost of total oranges	31.5p	63p	126p
Cost of bottle / label etc	17p	24p	33p
Total cost	48.5p	87p	159p
Selling price	125p	175p	299p
Profit margin (ex vat)	57p	62p	96p
Gross Profit %	53%	42%	38%

Pay back achieved in 24 weeks by selling 20 bottles per day

The Profit from Freshly Squeezed Orange Juice

Sold by the glass

Zummito	Free on loan By the Glass	Machine purchased or rented By the Glass
Cost per orange	17p	9p
Cost for ½ pint (4 oranges)	68p	36p
Suggested Retail Price	1.80p	1.80p
Minimum profit (Ex VAT)	85p	117p
Gross Profit %	55%	76%

With a **free on loan** machine achieve an annual gross profit of £6,183.00 by selling 20 glasses per day

Machine purchase pay back achieved in 17 weeks by selling 15 glasses per day

Contact Details

National & North England

Jo Watts

07535 975766

jo@zummouk.com

Central England:-

Charles Rouse

07855 748 183

charles@zummocentral.co.uk

Southern England:-

Michael Baillet

07702 504 740

mike_baillet@live.co.uk

Scotland:-

Iain Morrison

07884 497 420

zummoscotland@tiscali.co.uk

Juice Bar solutions national:-

Jonathon Fleet

07939 139 590

sales@smoothieoperators.co.uk